Code BID

Date 12/19/2018

Subject Report on the result of bonds public offering

Content:

Joint Stock Commercial Bank for Investment and Development of Vietnam announced the result of bonds public offering as follows:

- I. Stock in the public offering:
 - 1. Issuer: Joint Stock Commercial Bank for Investment and Development of Vietnam
 - 2. Bond name:
 - 2025 Bond;
 - 2028 Bond.
 - 3. Bond type: non convertible bond, unsecured and without warrants
 - 4. Par value: VND10,000,000/bond
 - 5. Term:
 - 2025 Bond: 07 years
 - 2028 Bond: 10 years
 - 6. Term of interest payment: Once every a year
 - 7. Interest rate:
 - 2025 Bond: reference interest (*) + 0.8%/year
 - 2028 Bond: reference interest (*) + 1%/year
- (*) Reference interest is the average of the interest rates of personal savings with a term of 12 months (or equivalent) in VND quoted by BIDV, VietinBank, Vietcombank and Agribank on the determination date.
 - 8. Offering volume: 400,000 bonds; Of which:
 - 2025 Bond: 300,000 bonds

- 2028 Bond: 100,000 bonds

9. Total mobilized capital: VND4,000,000,000,000; Of which:

- 2025 Bond: VND3,000,000,000,000

- 2028 Bond: VND1,000,000,000,000

10. Issue date: December 19, 2018

11. Beginning date: November 12, 2018

12. Ending date: December 18, 2018

13. Registration date: from November 12, 2018 to 10:AM, December 18, 2018

14. Payment date: from November 12, 2018 to 10:AM, December 18, 2018

15. Transfer ending date: within 30 days from the finish date of the offering.

II. Underwriter: none

III. <u>Distributor</u>:

- Branch/Transaction office of Joint Stock Commercial Bank for Investment and Development of Vietnam;

- BIDV Securities Joint Stock Company.

IV. Result of the public offering:

a. 2025 Bond:

| Investor | Offering price (VND/ bond) | Offering volume (bond) | Registered volume (bond) | Distributed volume (bond) | Number of investors (person) | Distributed investors (person) | Undistribute d investors (person) | Remaining bonds (bond) | Distribute d ratio (%) |
|---------------|----------------------------|------------------------------|--------------------------|---------------------------|------------------------------|--------------------------------|-----------------------------------|------------------------|------------------------------|
| 1 | 2 | 3 | 4 | 5 | 6 | 7 | 8=6-7 | 9=3-5 | 10 |
| 1. Individual | | | 188,388 | 157,802 | 4,341 | 4,341 | 0 | | 52.60% |

| investors: | | | | | | | | | |
|---------------|------------|---------|---------|---------|-------|-------|---|---|--------|
| - Domestic | | | | | | | | | |
| investors | 10,000,000 | | 187,388 | 156,964 | 4,340 | 4,340 | 0 | | 52.32% |
| - Foreign | | | | | | | | | |
| investors | 10,000,000 | | 1,000 | 838 | 1 | 1 | 0 | | 47.40% |
| 2. | | | | | | | | | |
| Institutional | | | | | | | | | |
| investors: | | | 169,601 | 142,198 | 584 | 584 | 0 | | 47.40% |
| - Domestic | | | | | | | | | |
| investors | 10,000,000 | | 169,601 | 142,198 | 584 | 584 | 0 | | 47.40% |
| - Foreign | | | | | | | | | |
| investors | 10,000,000 | | 0 | 0 | 0 | 0 | 0 | | 0% |
| Total | | 300,000 | 357,989 | 300,000 | 4,925 | 4,925 | 0 | 0 | 100% |

b. <u>2028 Bond:</u>

| Investor | Offering | Offering | Registered | Distributed | Number of | Distributed | Undistribute | Remaining | Distribute |
|---------------|----------|----------|------------|-------------|-----------|-------------|--------------|-----------|------------|
| | price | volume | volume | volume | investors | investors | d investors | bonds | d ratio |
| | (VND/ | (bond) | (bond) | (bond) | (person) | (person) | (person) | (bond) | (%) |
| | bond) | | | | | | | | |
| | | | | | | | | | |
| 1 | 2 | 3 | 4 | 5 | 6 | 7 | 8=6-7 | 9=3-5 | 10 |
| | | | | | | | | | |
| 1. Individual | | | 69,171 | 68,805 | 18,675 | 18,675 | 0 | | 68.81% |

| Total | | 100,000 | 100,633 | 100,000 | 18,857 | 18,857 | 0 | 0 | 100% |
|-----------------------------|------------|---------|---------|---------|--------|--------|---|---|--------|
| investors | 10,000,000 | | 0 | 0 | 0 | 0 | 0 | | 0% |
| - Foreign | | | | | | | | | |
| - Domestic investors | 10,000,000 | | 31,462 | 31,195 | 182 | 182 | 0 | | 31.19% |
| 2. Institutional investors: | | | 31,462 | 31,195 | 182 | 182 | 0 | | 31.19% |
| - Foreign investors | 10,000,000 | | 2,000 | 1,987 | 2 | 2 | 0 | | 1.99% |
| - Domestic investors | 10,000,000 | | 67,171 | 66,818 | 18,673 | 18,673 | 0 | | 66.82% |
| investors: | | | | | | | | | |

V. Summary result:

1. Total distributed bonds: 400,000 bonds (accounting for 100% offering volume)

2. Total proceeds from the offering: VND4,586,220,000,000

3. Total expenses: VND1,740,100,000

4. Total net proceeds after the public offering: VND3,998,259,900,000

VI. Capital structure of the issuer after the offering:

Unit: 1,000 dongs

| Content | Previous bonds offering | Offered bonds volume | | |
|---------|-------------------------|----------------------|--|--|
| | (2018/11/11) | (2018/12/18) | | |

| Total liabilities: | 999,074,189,453 | 1,020,180,477,671 |
|--------------------|-----------------|-------------------|
| Short-term | 572,190,962,644 | 587,304,559,714 |
| Long-term | 426,883,226,809 | 432,875,917,957 |
| Bond: | 24,910,426,452 | 24,910,426,564 |
| Total equity | 34,187,153,000 | 34,187,153,000 |
| Debt ratio/Equity | 2.922% | 2.984% |

 $Total\ value\ of\ bonds\ held\ by\ the\ foreigner\ after\ the\ offering:\ VND28,250,000;\ accounting\ for\ 0.11\%\ of\ total\ value\ of\ outstanding\ bonds.$